

ABOUT OUR INDUSTRY . . .

A Growth Industry

Leasing is one of the fastest-growing ways of financing equipment in business today. A recent Gallup survey found that 80% of U.S. businesses lease a portion of their equipment. Companies that use leasing range from the family store to the Fortune 500!

A growing business is apt to face the dilemma of limited cash flow and the need to add equipment. Leasing can put that equipment to work with real cash flow advantages and without a major capital investment!

NOW, WHAT ABOUT YOU?

Are you . . .

- In need of additional income to meet your personal and family goals?
- Self-disciplined, self-directed, honest and able to work independently?
- Highly motivated to have a career with a future in harmony with a good family and personal life?
- "Good on the Phone" and appreciate its benefit as a tool of success?
- Organized, and a good record keeper?

If so, please call for additional information!

INVESTMENT LEASING COMPANY

(619) 451-0400
FAX (619) 451-0033

MAILING ADDRESS:
P.O. Box 28224
San Diego, CA 92128

CORPORATE OFFICE
16980 Via Tazon, Ste. 140
Rancho Bernardo, CA

EMPLOYMENT OPPORTUNITIES

- Work From Your Own Home
- Part-Time or Full-Time
- High Income Potential
- No Experience Necessary
- Financial Services Industry
- Local Established Company



INVESTMENT
LEASING
COMPANY

= an equal opportunity employer

Here are the answers to some of your questions

ABOUT THE WORK . . .

TITLE: CUSTOMER DEVELOPMENT REPRESENTATIVE ("CDR")

JOB DESCRIPTION:

You will help us keep in touch with local business customers who have previously used lease/purchase financing to acquire their computers, machines and other equipment. Warm, personal customer relations will be built and maintained through a combination of phone calls, letters, newsletters, faxed memos and carefully kept records on customer's needs.

CONVENIENCE:

Working from your home or apartment brings your job to **YOU**, wherever you are! This makes the position ideal for persons who have . . .

- Children at home
- A disability
- No driving time
- A limited work expense budget
- A desire to work in safety and comfort

FLEXIBLE HOURS:

You select between the hours of 8-5, Monday through Friday, how many hours you work, all around **YOUR** busy schedule (normally you will never work nights or weekends).

INCENTIVE BASED HIGH INCOME POTENTIAL:

Your pay is based upon your own efforts and not limited by title or seniority. You will be rewarded for working smarter, harder, and with greater concern for clients.

YOU CAN START IMMEDIATELY:

You can begin working and earning immediately, without previous experience. Investment Leasing Company (I.L.C.) has an on-the-job training program!

ABOUT OUR COMPANY . . .

THE PAST:

I.L.C. is a 7-year-old locally owned and operated firm headquartered in Rancho Bernardo, California.

THE PRESENT:

We specialize in arranging computer and other equipment lease/purchase financing for local business, professional, and industrial companies. We have served over 1,000 companies, most of whom use our services again and again as their businesses grow.

THE FUTURE:

We believe that keeping in touch with leasing customers and vendors through a team of dedicated, professional, home-based persons will help us accomplish the following goals:

- Maintain profitability through a dedicated, satisfied workforce.
- Provide employment, income, training, and experience to those who otherwise may not be able to work.
- Increase your income and provide more quality time with family members.
- Help the environment with reduced traffic, noise and smog.
- Help U.S. companies compete in a global economy by being equipped with the latest labor and cost saving equipment.
- Help provide capital to small and medium sized firms who are often unable to get bank financing.
- Help our national economy by providing jobs.
- Take advantage of today's high-tech world of communicating by phone, voice mail, fax, and computer rather than by driving to work!