

Step #6

Potential Leasing Agent Career Checklist

(last updated Nov. 15, 2010)

Thank you for your interest in learning more about a career as an Equipment Leasing Agent with Investment Leasing Company. All of your information will be held in the strictest confidence.

You have probably already seen the 3 videos and studied the 2 calculators in steps 1-5 and if not, please do so now.

Each step taken in sequence will enable you to learn more and more about this field, our Company, and your future as a professional Equipment Leasing Agent.

We have worked hard to provide a lot of information so that you can make a very informed career decision. The videos, calculators, and the following forms all match our philosophy of "full disclosure" for potential agents just like we do business with our customers, vendors, referral sources, and banks.

The following forms are included in Step #6 and will help us to get to know each other better and most importantly to help you decide if this is a career field you could excel in.

Directions: (Please do in this order)

1. Please print the following forms and write your answers on them. This will help you learn more about what you want in a career. Hold on to the forms to send in if you decide to apply for a position
 - a. Career interest survey questions / initial screen form
 - b. Job Interest survey form
 - c. How much do you know about leasing

2. Next, please read the following:
 - a. Leasing Agent job description
 - b. ILC unique value proposition
 - c. Compare a lease and a home loan
 - d. Agent program brochure from 1992
 - e. Career easier than in 1982
 - f. Employee vs. independent contractor

3. Next, please feel free to send in the forms above in #1 (as instructed on the forms) and give us a call for a preview before you fill out the application and background forms, or just proceed with the completion of the following:
 - a. Employment application
 - b. Background check ok forms

Please email or fax in the strictest confidence to Bruce Forinash, Investment Leasing Co., brucef@investmentleasing.com, fax: 858-451-0033 (faxed forms arrive in confidence as a PDF file), phone: 800-400-5060 x 101.